

Message Text

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PAGE 01 SUVA 00573 200406Z

20

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

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R 200109Z JUN 74

FM AMEMBASSY SUVA

TO SECSTATE WASHDC 0000

USDOC

UNCLAS SUVA 573

E.O. 11652: N/A

TAGS: BEXP, ETRD, FJ

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 622/01/P0002

2. 061874

3. P EICHER

4. 622 FIJI

5. M

6. A CABLE OR REPLY TO --

B V J HAWKSLEY, COMMERCIAL MANAGER

C COOPE ALLMAN LIMITED BOX 359 SUVA, FIJI

6. CABLE: COPEMAN. TELC 23047

8. --

9. 101

10. DESCRIPTION: 281XXXX - 0010. CHEMICALS FOR USE IN LAUNDRY SOAP
MANUFACTURE, FOLLOWING QUANTITIES WILL BE NECESSARY ON YEARLY BASIS:

SOLID CAUSTIC SODA; 98-99-9/9: 305,000 KGS. HEAVY DENSE SODA

ASH: 42,000 KGS. SOLID ALKALINE SODIUM SILICATE: 300,000 KGS.

DODECYL BENZINE SULFONIC ACID (DDBSA): 35,000 KGS. CRESYLIC

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ACID BP (FOR CARBOLIC SOAP): 1000 IMPERIAL GALS. CAUSTIC

POTASH: 1000 KGS. SODIUM SULFATE ANHYDROUS: 15000 KGS. CARBOXY-METHCELLULOSE (CMC): 700 KGS. SODIUM TOULELE SULPHONATE: 2000 KGS. CLAURSE SALT: 85,000 KGS. HYDROCHLORIC ACID: 600 IMPERIAL GALS. ALIM SULPHATE: 100 KGS. TITANIUM DIOXIDE: 500 KGS. NITRO-BENZINE (AS MIRBANEOL): 100 IMPERIAL GALS DESPAREATELY NEEDED. ALSO REAUIRE OIL SOLUBLE LAUNDRY SOP DYESTUFFS: RED COLOR (FOR CARBOLIC SOAP) SIMILAR TO WAXOLINE: 200 KGS. YELLOW COLOR: 200 KGS. ULTRAMARINE BLUE: 3000 KGS. PHG SHORTAGES IN AUSTRALIA LEADING TO SEARCH FOR NEW SUPPLIER. NEW TARIFF STRUCTURE MAKES US GOODS HIGHLY COMPETITIVE FOR FIRST TIME. REPLY ASAP. "CIF DIRECT TO SUVA.

BUYER IS LARGE AND RESPECTED FIRM, IS ONE OF FIJIS MAJOR MANUFACTURERS OF SOAPS, BISCUITS, AND PLASTICS, AND IS IMPORTANT DEALER IN LOCAL COMMODITIES. CONTROLS MUCH OF LOCAL MARKET IN ABOVE PRODUCTS. EXCELLENT OPPORTUNITY FOR US SUPPLIER TO OBTAIN PERMANENT FIJI MARKET.
HALL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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30 JUN 2005

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